



Jim Fraser

President, 262 Strategy LLC

Jim Fraser is the Founder and President of 262 Strategy, a government relations consulting firm based in New Jersey. Before this, he spent over 20 years in corporate government relations in Washington, DC for several multi-national companies.



Notably, from 2012 to 2016 he was the Vice President of Government Relations for Thales USA, Inc. His responsibilities included the development and execution of comprehensive government relations strategies for these companies. In this role, he directed corporate engagement with the legislative and executive branches of our federal government, with state and local entities, and with industry associations and think tanks.

Prior to entering the corporate world, Fraser was a U.S. Navy P-3 Pilot. He retired in 2002 at the rank of Commander after serving over 23 years of active and reserve duty. In his last duty assignment, Fraser served at the Pentagon as the Director for Senate Affairs in the Office of the Assistant Secretary of Defense for Legislative Affairs.

In addition to a wide range of responsibilities for all Senate issues, including political nominations, he also maintained primary responsibility for international security policy issues, including National Missile Defense, Cooperative Threat Reduction, Export Controls, Foreign Military Sales, and National Strategic Policy.

Before this assignment, Fraser was a Senior Policy Advisor assigned to the Balkans Task Force in the Office of the Under Secretary of Defense for Policy. His duties for the Task Force included responsibility for policy review of NATO military planning for the Balkans, congressional liaison, and public affairs liaison.

In addition to his consulting practice, Fraser is a Lecturer in Political Science at Rutgers University in New Jersey. He has a Bachelor of Science Degree in Mechanical Engineering from the United States Naval Academy and a Master of Arts Degree in Legislative Affairs from The George Washington University.